

# **ROBUR is strengthening its IoT and EAM portfolio by joining forces with EAM Software GmbH**

The digitisation of the industrial sector is progressing and presenting companies with fresh challenges. Through its acquisition of EAM Software GmbH, ROBUR will continue to grow its digital services and help customers rise to the challenges of the digital transformation. In addition to the focus area of Enterprise Asset Management (EAM), ROBUR is now able to offer extended services in the areas of digitisation and IoT for industrial purposes. Despite the merger, EAM Software GmbH will remain a legally and commercially independent enterprise and – in keeping with the ROBUR philosophy – the management team will remain the same as well. Current business relationships with partners and customers will continue unchanged and will be intensified in future as part of ROBUR. The management board at EAM is delighted that the deal is now done and dusted. Mr Reiner Voß: “With ROBUR as our partner and its access to customers, we will be in a position to present our leading IoT and EAM solutions to a substantially broader section of the market and in doing so create additional value for our customers.”

Ansgar Niehof, Senior Partner at ROBUR and responsible within the Group for the challenges of industrial digitisation, adds: “EAM was my absolute first choice, as I was familiar with their strong team and outstanding technology from our long-standing cooperation. I look forward to strengthening this collaboration in future.”

## **About EAM Software GmbH**

EAM Software GmbH Die EAM Software GmbH has provided highly qualified consulting and proven solutions in all areas of Enterprise Asset Management and across all relevant sectors in Germany, Austria and Switzerland for over 20 years. This includes general and specific consultancy services in the fields of processes, change management, maintenance, the Internet of Things and Industry 4.0. The solutions by EAM Software go far beyond the management of maintenance and servicing and incorporate the entire lifecycle of systems, machines, buildings, IT and other technical areas that are crucial to the organisation. Building on IBM Maximo, the IT and maintenance experts optimise business-critical processes and implement individually tailored solutions. EAM Software holds all necessary certifications as a Gold Business Partner of IBM and IBM Maximo Support Provider. Since 2006, numerous customers from a broad variety of sectors have placed their trust in the know-how and expertise of the EAM specialists, for instance in the areas of automotive, paper, facilities, transport, energy supply, medical technology and public services. Headquartered in Markdorf, the company also has offices in Herzogenrath near Aachen and in Frankenberg near Chemnitz.

## **About ROBUR Industry Service Group GmbH (ROBUR):**

Founded in 2015 as a response to the changing challenges of high-quality industrial services, ROBUR is now one of the top 10 industrial service providers in Germany, with 17 partner companies and turnover of approx. EUR 150 million in 2018. Both the financing and the leadership of the group are characterised by partnership and entrepreneurialism. Our member companies benefit from the size and internationality of the group and can leverage sales, capacity utilisation and management synergies.

Almost 2,000 employees work in the wind, water, energy, industrial and process industries. As expert partners for our customers, we create holistic solutions, from planning and implementation, to operation and maintenance, to the relocation and decommissioning.

**For further information please contact:**

Daniel Beringer, Managing Partner

Telefon +49 89 54 84 39 70

[www.robur-industry-service.com](http://www.robur-industry-service.com)