

FRANKE Industrieofen Service joins ROBUR and will expand its business under the new brand FIOS

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FRANKE Industrieofen Service – the leading furnace inspection company – has joined ROBUR – the Munich based industry service specialist – and will offer its furnace inspection and monitoring services from now on under its new branding “FIOS”.

“For more than 20 years FRANKE Industrieofen Service has been the partner of choice when best in class furnace inspection and monitoring services are needed” states Dr. Norbert Pfitzner, founder, and CEO of FRANKE Industrieofen Service. “Operating in the glass and aluminum industry we are already very well known in Germany and the central European region – but together with ROBUR we want to expand our reach and offer our services to even more clients – together with the many ROBUR partners and especially with our long-time friends at EXCELSIUS”.

FIOS is specialized in furnace inspection and monitoring services without stopping the production process. Using the self-developed mobile inspection camera system, FIOS delivers HD-quality insights into the furnace during the production process in temperatures up to 1,500°C and gives feedback on the burning process. This information can be used to make better and well-founded decisions on necessary furnace maintenance. Norbert Pfitzner explains the change in the branding: “In the past we have already been called FIOS by our international clients and this was inspiration for us to also pick up this name officially as our future brand. Based on our heritage and experience, we will expand our business for our clients and, together with ROBUR, offer industrial service along the life cycle of our clients’ assets”.

ROBUR was already very well known in FIOS through their cooperation with EXCELSIUS. “But everything Frank and Kevin told me about the organization of the group was more than true. The talks to join the group were friendly, transparent and partnership driven from day one and I’m very happy to being able and have FIOS join ROBUR to create a platform for our future growth” explains Norbert Pfitzner his motives.

“FIOS is the perfect extension of our hot work services” explains Dr. Florian König, Senior Partner at ROBUR, and CEO of the Business Unit Process of the group. “FIOS and EXCELSIUS have already partnered in the past, are both companies of choice in the glass and aluminum industry and together have the ideal potential to expand into further industries to deliver their hot works expertise” adds Dr. Florian König.

“ROBUR is delivering the industry service needed to help our clients cope with the challenges of today and tomorrow. A group of specialists like ROBUR is prepared best to manage this change and offer the precise service that our clients need to manage the transformations they face” states Jan-Jörg Müller-Seiler, Managing Partner and CEO of ROBUR Industry Service Group. “And with FIOS as a new partner in our group and the fantastic team Norbert has assembled, we are even better equipped to navigate the transformation for our clients” add Jan-Jörg Müller Seiler.

“Our philosophy at ROBUR has always been to bring specialists together and have them work collaboratively on finding solutions to the challenges our customers face. With a focus on digital transformation, supporting ecological change and the ROBUR partnership, we can offer our customers and partner companies the ideal basis for growing together and mastering the challenges of today collaboratively within a group of specialists. We are delighted that Norbert, together with his colleagues at FIOS, have chosen to shape this further growth in and with ROBUR,” concludes Florian Kopp, Co-Founder and Managing Partner of ROBUR.



About ROBUR Industry Service Group GmbH (ROBUR):

Founded in 2015 in response to the evolving challenges of high-quality and increasingly digital industry services, ROBUR is one of the top 10 industry service providers in Germany, and with its global presence is set to generate sales of around EUR 300 million in 2022. The Group is financed and managed on the basis of both partnership and entrepreneurship. The companies benefit from the Group's size and international presence and is in a position to exploit sales, capacity utilization and management synergies.

Around 3,500 colleagues work in the industry segments of wind, water, energy, industrials and process thereby creating holistic solutions as a competent partner—from planning and realization through installation, operation and maintenance, to relocation and renaturation. With their digital, automation, and data insights and solutions, they help shape digital transformation. The challenges of ecological change is the driving force behind the creation of efficient, optimized and holistic solutions to benefit our customers, the environment and future generations.

About FIOS (formerly FRANKE Industrieofen Service):

For more than 20 years FIOS has been looking after industrial furnaces all across Europe. They simulate the working conditions and optimize furnace constructions as a whole or in single parts. FIOS performs specific Heat Up's to keep your investments safe and ensures a smooth operation of your process in the glass, metal and cement industry. This is done with the help of self-developed software, hardware, and the know-how for inspections and the safe operation of your furnace.

